



Richard "Dick" Vulgamore, Jr. the recipient of its Marvin F. Gordon Lifetime Achievement Award. Vulgamore is the Southeast-Southwest sales manager for PACCAR Financial.

He received the award during the UTA's 5th Annual Convention, held in early November in Scottsdale, AZ.

The award, which recognizes sustained contributions and leadership in the used truck industry and community, is the highest honor bestowed by the UTA.

The award was created to commemorate Marvin F. Gordon's lifetime of extraordinary accomplishments, sacrifices and achievement to the used truck industry. Steve "Bear" Nadolson, the 2003 recipient, presented the award to Vulgamore at the convention's awards banquet.

Vulgamore has 31 years in the trucking industry, beginning with Kenworth at its Chillicothe, OH, manufacturing plant after graduating from Ohio University with a Bachelor of Science degree in Computer Science. He worked at Kenworth in several computer systems analysis and management roles while at Chillicothe.

From 1978-1985 he worked at Cooper Kenworth in Durham, NC as a new and used truck salesman before becoming the dealer's used truck manager.

In 1985 Vulgamore left Cooper Kenworth to become the general manager for new and used truck sales at Tri-State Ford Truck Sales in Cincinnati, OH.

From 1987- 1990 he was owner and president of Southern Ohio Auto & Truck Brokerage. After this, Vulgamore served as area used equipment sales manager for PACCAR Financial for the Southern half of the U.S., remarketing and disposing of repossessed and off-lease equipment.

In 1995 he was promoted to national used equipment sales manager with responsibility for valuation and remarketing of all repossessed and off-lease vehicles for PACCAR Financial, which typically sells 2,500 trucks per year.

Vulgamore decided to focus more on used truck sales directly to Kenworth and Peterbilt dealers and his friends in the used truck business, and in 2002 became Southeast-Southwest sales manager. This also allowed him to move to Florida where he could enjoy his passion for golf and NASCAR racing year round while spending more time with his children and grandchildren.

Vulgamore has been nationally recognized for his ability to market used trucks and for his used truck valuation expertise. Over the years, he has been called upon to assist in bankruptcy and court proceedings involving used trucks. Vulgamore has represented PACCAR Financial in the United States, Canada, Mexico, Australia and Europe for truck remarketing, valuation and market guidance.