

Tom Horne Biography

Tom Horne was the Vice President of Used Truck Sales with the Hunter Organization for nearly twenty years until his recent passing. Tom's death has left a huge hole in the hearts of all who knew him.

Tom began his career with Hunter after interviewing with Harry Hunter. At the time Harry thought he was doing the interviewing but later learned from Tom that he was the one being interviewed. Tom phoned the next day and said, "I'll take the job. I don't care what it pays, pay me for my performance". This surprised Harry since he hadn't yet offered Tom a job. Harry realized he just hired a Used Truck Manager, but little did he know at the time what a mark Tom would make for himself, the Hunter Organization and the used truck industry.

Tom came from the car business and knew little about trucks. He began studying trucks on day one and caught on so quickly that it was truly impressive how knowledgeable he became in such a short time. In two months he had his CDL and the rest is now a part of Hunter history and Tom Horne's legacy.

Tom's biggest attribute was trust. People in the industry trusted him and respected his knowledge. He was not only the perfect fit for our business; Tom was the ultimate professional in the trucking industry. He seized every opportunity and worked hard for customers. His knowledge of the industry was impeccable and he became well known and regarded as one of the leaders in used trucks. The friendships and business partners he established throughout his career and throughout the the country were impressive. Many of these relationships called on him to be their advisor. Tom was often sought out for his expertise on market values and conditions. He

was invaluable to the Used Truck 20 Group. Without a doubt, Tom will be irreplaceable to the Hunter Organization. There will never be anyone like Tom.

Tom was instrumental in the Hunter expansions. He was involved with all nine. Tom could be counted on to have the used truck side handled at every turn and he did. Tom was a driving force in developing and expanding our used trade business and built solid relationships with all customers.

Above all, Tom was humble. Award after award, he was humble and grateful. Tom did not like to be the center of attention and played down all accolades. Tom was a 2011 UTA Used Truck Dealer of the Year Nominee, 2010 UTA Lifetime Achievement Award Nominee, past recipient of two Peterbilt Red Oval Awards, Member of Peterbilt and Kenworth Used 20 Group, past board member and speaker of the UTA. Tom was a mentor and a friend. His dedication, his passion and his integrity spoke volumes to everyone who knew him.

Tom's voice always carried throughout the buildings of Hunter's various branches. His presence was always known. You usually heard him before you saw him. He uplifted everyone he came in contact with by his bright excitement, positive energy, enthusiasm and laughter. He was an engaging listener and a great story teller. We will miss Tom's roaring laughter.

A true, dedicated family man, Tom loved and adored his wife Amy and their two sons, Samuel age 16 and Ethan age 12. The Hunter family was fortunate to have Tom and Amy and their boys in our personal lives as well.

