

Jason Cluck

Current Position: Director of Pre-Owned Equipment for Nacarato Truck Centers.

UTA Experience: I was a UTA member from 2004-2015 as an Arrow employee and I joined again in 2015 when I started at Nacarato Truck Centers. I feel I would be a great asset to the UTA Board. I would also be happy to help anyone at a new truck dealer retail or get out of new truck trades and make used trucks a profit center. I have also learned to open new locations and work remotely with customers and staff.

Professional Background: Used trucks is all I know, and the industry has provided a great career for my family and myself. I started with Arrow Truck Sales as a salesperson in 2004. In March 2006, I was promoted to assistant manager of the #1 Arrow store at the time (Houston).

In March 2007 Arrow asked me to move to New Jersey to run the dealership at the Port of Newark. A few years later I moved to the Maple Shade, NJ location. From March 2012 to August 2015 I ran the Arrow location in Atlanta. In 2013 and 2014 Arrow named our location as Branch of the Year. We were also one of only three stores in Arrow's 70+ years to make \$3,000,000 in profits.

I joined Nacarato Truck Centers in September 2015 as Director of Pre-Owned Equipment. I was intrigued by the challenge of taking a successful operation to the next level. In 2015, we had one location in Lavergne, TN and a one-man Used Truck operation in Atlanta. Today, we have locations in Clarksville and Lavergne, TN; and in Atlanta and Tifton, GA with Valdosta opening in August. We are also in Franklin, KY and Roanoke, VA, and will be open in Harrisonburg, VA and Hagerstown, MD by the end of September. We retail about 1,000 trucks a year and will wholesale around 400. Our operation is different as it's not uncommon for us to take 200+ plus trades in a quarter and retail out of them.

I'm member of the Volvo Premium Group Board where I just completed a two-year term as President.

Personal

I have been married for 18 years to Mercedes who you may know from the Conventions. We have two beautiful children. Bryan is a high school senior with plans to play baseball in college. Our daughter Marissa is an 8th grade baker and gymnast.

My hobbies are going to college football games and boating. I try to have dinner with my wife and kids at least four nights a week, which is not always easy. I still enjoy going on dates with my wife. Watching my son play ball is my favorite thing in the world.

I am honored to have been nominated to run for the UTA Board and would love the opportunity to help us all grow our business. I love talking about our business and learning from my peers. I believe we need more of this in our industry; sharing information about what is working or not working, pricing, recon, staff, financing, and add-on sales. .