

## Jason Cluck – Board Nominee 2021

Director of Pre-owned Equipment for  
Nacarato Trucks General Partnership  
Nashville, TN

I am honored to have been nominated for the UTA Board. I am currently an alternate on the Board.

I am a past President of the Volvo Premium Group and am currently on the board.

If elected to the board, I will help dealers and independents be more aware of programs and functions for the members. I believe the biggest asset of being UTA member is the networking. I will help establish breakout groups in each area to help us all succeed and keep up with our ever changing environment.



I started with Nacarato in September 2015. At the time they had a Volvo dealer in Nashville, TN and a one-man operation in Atlanta, GA—as of July 2021, we have 11 locations. We have Used Truck only Music City Truck Sales (Nashville), Windy City Truck Sales (Chicago) and Nacarato Truck Center (Atlanta). We also sell used trucks at our Volvo Dealers in Nashville, TN, Franklin, KY, Tifton/Valdosta, GA, and on I-81 in Roanoke, Harrisonburg and Hagerstown. We will sell about 1500 used trucks this year.

Used trucks is all I know, and this has been a great career for my family and me. I started with Arrow Truck Sales as a salesperson in 2004. In March of 2006, I was promoted to assistant manager at the Arrow store Houston and helped win Branch of the Year. In March of 2007, Arrow asked us to move to New Jersey. We spent 5 years there and our family survived. From March 20, 2007 to March 19, 2012 I ran the location at the Port of Newark. January 2009 to March 2012 I also ran the Maple Shade office.

From March 2012-August 2015 I ran the Arrow location in Atlanta. We were 2013 and 2014 Branch of Year and one of only three stores in 70+ years of Arrow to make \$3 million in profit! When I left Arrow, four former members of my staff were managers at Arrow locations.

I believe my strengths are recruiting and hiring talent. I also believe in getting in contact with customers as quickly as possible when issues occur. My reputation as an honest man and fast payer when buying wholesale has been key part of our rapid business growth.

I have been married for 19 years to Mercedes. We have 2 beautiful children—Bryan who will be a freshman at Mississippi State and Marissa who will be a freshman in high school. My brother is Justin Bryan who runs TurnKey/Bruckner's in Dallas and Houston.

My hobbies are going to college football games, boating, and enjoying a cold Bud Light on the weekend. I try to have dinner with my wife and kids at least 4 nights a week, which is not always easy. I still enjoy going on dates with my wife. With a last name like Cluck you don't get a lot of nicknames, but many call me the Machine.

I am humbled by the nomination.